



# A producers' guide to production feeding for lamb growth

# A producers' guide to production feeding for lamb growth

## Contact:

Meat & Livestock Australia  
Ph: 1800 023 100

## Acknowledgements

- Heidi Goers, Rural Solutions SA
- San Jolly, Productive Nutrition Pty Ltd

Published by Meat & Livestock Australia Limited  
ABN: 39 081 678 364  
Printed June 2007  
© Meat & Livestock Australia, 2007  
ISBN: 9 7817 4191 1060



This publication is published by Meat & Livestock Australia Limited ABN 39 081 678 364 (MLA). Care is taken to ensure the accuracy of the information contained in this publication. However MLA cannot accept responsibility for the accuracy or completeness of the information or opinions contained in the publication. You should make your own enquiries before making decisions concerning your interests.

The inclusion of trade or company names in this publication does not imply endorsement of any product or company by MLA or any contributor to this publication. MLA and the contributors to this publication are not liable to you or any third party for any losses, costs or expenses resulting from any use or misuse of the information contained in this publication.

# contents



Introduction	1
Running a viable finishing system	1
Nutrition	3
Feeding options	5
Feedlot design	6
Animal health and welfare	6
Management	6
Marketing	9
Further reading	9

## Introduction

Interest in intensive lamb finishing, defined as any system that aims to optimise lamb growth, has increased across Australia in recent years. While industry demand for information is increasing the number of evidence-based recommendations and guidelines available to producers and industry are limited. Many guidelines have evolved from a base of 'trial and error' in combination with anecdotal information supported by a small amount of fragmented research.

Meat & Livestock Australia (MLA) commissioned Productive Nutrition Pty Ltd to conduct a literature review in 2006 titled *Best practice for production feeding of lambs: a review of the literature* (Jolly 2007). The review aimed to fully investigate all factors that relate specifically to lamb growth, to improve industry knowledge by identifying evidence to support or counteract industry current practice and to provide direction for future research.

**This publication, *A producers' guide to production feeding for lamb growth*, encompasses the key findings and recommendations from the literature review outlined above.** It provides information on the most important aspects of intensive lamb finishing specifically relating to growth, found to be backed by published evidence. Key topics include running a viable finishing system, nutrition, animal health and welfare, management and marketing.

## Running a viable finishing system

### Key factors influencing cost efficiency

Intensive finishing of lambs can be a high risk enterprise, with high turnover and low margins. Producers who are finishing lambs need to be aware of the factors driving profit in the system and implement strategies to minimise risk within these areas. These factors are outlined below:

**Price margin** is the difference between the buy-in price of lambs entering the finishing system and the sale price of finished lambs. If the expenses incurred to finish lambs exceed the price margin the system will be unprofitable.

**Ration cost** is the total cost of feed to finish lambs, including introduction periods to new feedstuff. Feed is a major cost in feedlot systems accounting for around 58% of the total costs. Pasture-based systems are generally most cost-efficient, provided the pasture meets the lambs' nutritional requirements.

## Key benefits

- Identify key profit drivers of intensive lamb finishing.
- Complete a budget to determine profitability.
- Improve lamb management through monitoring and appropriate actions.
- Implement risk management strategies including supply chain relationships and forward contracts.



Image courtesy of Rural Solutions SA

*Price margin is determined by the buy-in price of feeder lambs (pictured) entering the finishing system and the sale price of finished lambs.*

**Growth rate** is the rate at which lambs gain weight, expressed in grams per day. Lambs generally need to be growing in excess of 300g/day to be profitable. The efficiency at which lambs convert feed to liveweight gain further influences profitability. This efficiency is expressed as a feed conversion ratio (FCR) – the amount of feed eaten (on an 'as fed' basis) per kilogram of liveweight gained. Growth rate is currently the major determinant of profitability, because the option to select animals on FCR is not currently available.



Image courtesy of Productive Nutrition Pty Ltd

*In high feed cost systems, minimising the time lambs spend on feed is critical for profitability.*

**Time on feed** is the time lambs spend in the finishing system. This is particularly important in systems with high feed costs. Time on feed is dependent on lamb entry weight, target market weight and growth rates.

**Mortalities and poor performers** are costs incurred by animals that die or perform poorly, for example shy feeders. These animals may bring little or no return and can have a significant effect on profitability.

## Budget

It is critical that a budget is completed prior to committing to intensively finishing lambs as the margins can be tight. The budget position should be monitored regularly to ensure profitable decisions are made. A finishing system budget should include:

### Costs per head

- **Initial lamb value** – the value of the lamb upon entering the finishing system. For lambs bred on-farm, use the market value of the lambs the day they enter the finishing system.
- **Transport costs** – the cost of transporting lambs to the finishing system and transport costs to market.



*Transport costs include taking lambs to the finishing system and to market.*

- **Animal health treatments** – the cost of treatments administered to lambs in preparation for entering the finishing system and during finishing such as drenches and vaccinations.
- **Crutching and shearing** – cost of crutching and/or shearing lambs while in the feedlot. Lambs will require a keyhole crutch to remove stained and/or soiled wool from the breech area at some stage prior to sale. Shearing may also be required to optimise skin value.
- **Feed costs** – total cost per tonne of feed for finishing lambs multiplied by the tonnes of feed fed per lamb. Feedstuffs grown on-farm to be used specifically for finishing lambs should be valued on the day that a decision is to be made whether to sell the lambs or to move them into an intensive finishing system (opportunity cost).

- **Fuel, oil and repairs** – fuel, oil and machinery repair costs associated with feeding lambs.
- **Water** – costs to source and supply water to lambs.
- **Agent commission** – cost of selling lambs through an agent.
- **Slaughter levy** – slaughter fee on all animals sold.
- **Labour and administration** – all labour associated with the finishing system, such as labour for feeding and checking lambs. Include costs of employed and own/family labour.



*Carcass weight is determined by liveweight multiplied by dressing percentage.*

### Returns per head

- **Carcass value** – hot standard carcass weight (HSCW) multiplied by the per kilogram price received. Carcass weight is determined by the liveweight multiplied by the dressing percentage.
- **Skin value** – price received for the skin and any wool returns from shearing.
- **Lambs outside market specification** – lambs that fail to meet market specification and/or are sold early. These lambs need to be accounted for as they will have contributed to overall costs.
- **Gross margin** – the profit/loss per head calculated by total return per head (including adjustment for lambs outside market specification) minus total cost per head.

An example of a simple gross margin budget, with lambs growing at 250g/day, is illustrated in Table 1. If lamb growth rate was increased to 300g/day in this example, reducing the number of days in the feedlot to 46 (instead of 56 days) with all other variables staying constant, the profit per head would be \$5.43.

Image courtesy of Rural Solutions SA

Image courtesy of Rural Solutions SA

Table 1: Example of a simple gross margin budget

Budget for finishing crossbred lambs growing at 250g per day.		
Costs*		Cost per head
Purchase price	30kg liveweight lamb @ \$1.12/kg	\$ 33.60
Transport to property	cost per lamb	\$ –
Drench	cost per lamb	\$ 0.21
Vaccination	cost per lamb	\$ 0.24
Crutching and shearing	cost per lamb	\$ 2.70
Feed	1.53kg @ \$0.30/kg x 56 days in feedlot	\$ 25.70
Fuel, oil, repairs	cost per lamb	\$ 0.05
Water	cost per lamb	\$ 0.01
Transport to market	cost per lamb	\$ 1.20
Commission on sale	5% of \$73 lamb return	\$ 3.65
Slaughter levy	cost per lamb	\$ 1.50
Labour and administration	cost per lamb	\$ 3.30
<b>Total cost per head</b>		<b>\$ 72.16</b>
<b>Returns per head</b>		
Carcase value	20kg carcase weight @ \$3.30/kg	\$ 66.00
Dressing percentage	45%	
skin price	price per lamb	\$ 7.00
<b>Total return per head</b>		<b>\$ 73.00</b>
<b>Profit /(loss) per head</b>		<b>\$ 0.84</b>

\* Costs for specific expenses associated with intensively finishing lambs change frequently and can vary between states. The figures used in this sample budget are provided as an example of how to set up a budget; relevant costs for your situation should be sourced and used.

## Nutrition

### Intake

Dry matter intake is a key determinant of growth. Lambs consume, on average, 3.8–4.2% of their body weight daily on a 'dry matter' basis. For feed budgeting purposes, intake must be calculated on an 'as fed' basis.

### Energy and protein

Requirements of individual animals vary according to their age and weight, making it difficult to provide specific recommendations for fast growing lambs. Guidelines provided in the literature vary widely and require further investigation. The best advice at the moment is to seek professional advice, monitor lamb performance and adjust the ration as required.

### Fibre

Fibre is essential for optimal function of the digestive system in ruminants and assists in preventing health problems. Fibre stimulates rumen motility and saliva production, providing natural buffering (maintaining required pH levels) of the rumen environment.

Effective fibre is provided from roughage such as hay, silage or straw and should make up a minimum of 10% of the total ration. Effective fibre refers to the percentage of fibre that effectively promotes chewing and saliva production, which is determined by fibre length. Processing roughage (for example into a pelleted form) limits the effectiveness of the fibre as the particle size is reduced.

In addition, the total diet should contain a minimum of 30% neutral detergent fibre (NDF) for effective rumen function. NDF is the chemical measurement of slowly digested fibre.



Image courtesy of Rural Solutions SA

Fibre is provided from roughage such as hay.

## Minerals and vitamins

Fast growing lambs require a diet with balanced vitamins and minerals. Significant interactions can occur between minerals and trace elements and differences in availability can be difficult to determine. Producers are encouraged to seek independent advice about requirements before purchasing mineral concentrates.

**Calcium:** Calcium and phosphorus are required in the diet at a ratio of 2:1. Grain diets are naturally high in phosphorus and deficient in calcium. Supplementation for lambs on grain-based diets is usually required unless legume hay or silage is a major component of the diet.

**Sodium:** Lambs on cereal grain based diets require additional sodium, provided as sodium chloride (salt) at a minimum of 1% and maximum of 3% of the dietary dry matter.

**Potassium:** Supplementation may be required for lambs backgrounded on potassium deficient pastures. Care should be taken with supplementation as excess potassium can reduce magnesium absorption.

**Magnesium:** Supplementation is seldom required in feedlots, but may be required in pasture based finishing systems during autumn. Deficiencies may also occur in response to high levels of rumen ammonia on high protein pasture diets.

**Sulphur:** Additional sulphur is required when urea is added to the diet as a source of non-protein nitrogen. The desired ratio of urea to sulphur is between 10:1 and 13:1.

**Selenium:** Lambs on cereal grain based diets are at risk of selenium deficiency. Care should be taken if supplementing from additional sources such as inclusion in drenches and vaccines.

**Cobalt:** Deficiency is common in newly weaned lambs from spring pastures in high rainfall areas, and can occur in lambs on grain-based rations. Cobalt is required for the synthesis of vitamin B12.

**Zinc:** Deficiency can occur in lambs from the pastoral areas of southern Australia or the wheat-sheep zone.

**Vitamin A:** Lambs without access to green feed for two months prior to entering a feedlot are at risk of vitamin A deficiency.

**Vitamin B1:** Deficiency can occur in lambs that experience a sudden change in diet.

**Vitamin B12:** Deficiency is caused by lack of cobalt in the diet. If cobalt requirements are met vitamin B12 levels should be adequate.

**Vitamin D:** Sunlight is the main source of vitamin D. Deficiencies are rarely seen in Australian outdoor finishing systems. Lambs in sheds may be at risk and advice should be sought.

**Vitamin E:** Deficiencies are generally observed in lambs denied access to green pasture for extended periods or following extensive grazing of wheat stubbles, particularly in Western Australia.

### Key practices to manage vitamin and mineral requirements of lambs in intensive finishing systems include:

- providing a balanced, cost-effective mineral concentrate for lambs on grain-based diets
- analysing pastures for mineral deficiencies prior to finishing lambs to determine mineral requirements
- injecting all lambs with vitamin B12 to stimulate appetite and avoid unknown deficiencies prior to finishing
- injecting all lambs with vitamins A, D and E before commencing on grain-based finishing rations
- injecting all lambs with vitamins A, D and E if lambs are deprived access to green pasture for more than two months prior to intensive finishing
- treating lambs with a known vitamin E deficiency with an oral dose of vitamin E (an injected dose can be immobilised at the injection site for long periods and may not overcome the deficiency)

## Water

A continual supply of good quality water is essential. Clean troughs regularly to ensure water is not contaminated with feed, dust and faeces. Water sources should contain less than 3,500 parts per million soluble salts.

Water intake is dependent on ambient temperature, shearing, water quality and availability, salt content of water and feed, water temperature, familiarity with

water delivery devices, trough size, flow rates, genotypes and dry matter intake.



Image courtesy of Rural Solutions SA

*Provide lambs with a continual supply of clean water.*

### Ration design

Production rations for finishing lambs may include a high quality pasture base, complementary feeding on dry pastures or stubbles and feedlot rations. These rations can take the forms of:

- loose grain mixes or single grains with ad lib access to pasture or hay
- grain-based pelleted diets plus ad lib hay or silage
- roughage-based pelleted diets
- total mixed rations

There are two key factors relating to ration design – cost-efficiency of the ration and the ration effect on lamb health.

For a ration to be cost-efficient it must be economical on a cost per nutrient unit basis and meet the nutritional requirements of the lambs. This will maximise lamb growth and minimise the time lambs spend on feed and total feed costs.

Consideration must be given to the effect of the ration on the health status of lambs. Selecting feed solely on a cost per nutrient basis ignores the cost of digestive disturbances and mortality associated with high starch grains and the additional costs of treatments to counteract the effects of these grains.

Conduct feed tests on every new source of feed to determine the nutritive value of the ration. Avoid using average figures for individual feedstuffs as they can vary greatly.

Be aware of the water content of feeds. Nutrients are predominantly contained within the dry matter (DM) portion of the diet. Where feedstuffs have similar energy value but differ in DM content, more of the lower DM feed will be required to achieve the same level of metabolisable energy (ME) in the diet.

Ration formulation is complex. Seek appropriate expert advice when formulating rations.



Image courtesy of Rural Solutions SA



Image courtesy of Productive Nutrition Pty Ltd



Image courtesy of Rural Solutions SA

*Production rations for finishing lambs may include a pasture base, feedlot ration or complementary feeding on dry pastures or stubbles.*

### Feeding options

A wide range of feeding options and feeding equipment are available for use in lamb finishing systems. Broadly categorised these options include ad lib access (self-feeders/troughs), restricted feeding (troughs) and choice feeding.

Currently there is insufficient evidence to justify the use of one feeding method over another or a specific design.

## Feedlot design

Further research is required in this area, hence no clear recommendations can be made at this stage on the layout and location of intensive finishing systems, size and stocking densities or feed and water access.

## Animal health and welfare

Underperforming lambs can be costly in an intensive finishing system. Appropriate preventative strategies should be put in place to minimise animal health issues. Monitor lambs closely to identify problems early, enabling prompt action to be taken.

Common diseases of intensive finishing systems are outlined in Table 2.



Image courtesy of Productive Nutrition Pty Ltd

*Provide shade and shelter to protect lambs from heat and cold stress.*

### Good management practice includes:

- introducing grain and changes in diet slowly and providing a palatable roughage source during the introductory period
- balancing grain-based rations with calcium
- vaccinating lambs against scabby mouth at marking in high risk areas
- vaccinating lambs against cheesy gland at marking
- vaccinating lambs with a minimum 3-in-1 before a major change in diet
- investigating the worm history and status (worm egg count) of lambs and applying appropriate treatment prior to entering the intensive finishing system
- injecting lambs with vitamins A, D and E if they have had no access to 'green feed' for eight weeks prior to finishing

- adding lasalocid sodium to the ration of lambs considered at risk of coccidiosis infection
- providing shade and shelter to protect from heat and cold stress

Unshorn sheep have a wider thermo neutral temperature zone (the temperature range at which they are most comfortable or likely to optimise productivity) compared with shorn sheep and are able to insulate against heat and cold stress. While shearing of lambs prior to finishing is a common industry practice, there is very little evidence to support routine shearing as best practice to increase growth rates of intensively finished lambs. Energy maintenance requirements are also lower for unshorn lambs compared to those that are shorn. Lambs should only be shorn to optimise wool length and skin value. If lambs are shorn, use a snow or cover comb, which leaves a small amount of residual wool cover, reducing exposure to heat or cold stress.



Image courtesy of Rural Solutions SA

*Investigate the worm history and status of lambs and apply appropriate management.*

## Management

### Managing dietary change

Introduction to new feed requires careful management to avoid digestive problems and health issues. Introduce grain-based diets slowly over a minimum of 14 days, longer for high starch grains (21–28 days). High quality roughage should also be provided during the introduction period.

Table 2: Common diseases of intensive finishing systems

Disease	Predisposing causes	Management for prevention
Acidosis (grain poisoning)	Rapid introduction of grain to the diet, rapid change from low to high starch grains or overindulging in grain leading to accumulation of lactic acid.	Gradual introduction to grain and changing to different grains slowly.
Enterotoxaemia (pulpy kidney)	Rapid change in the diet causing toxins to be produced.	Vaccination and avoidance of sudden changes in the diet.
Urolithiasis (urinary calculi or bladder stone)	Imbalance of calcium in relation to phosphorus in the diet.	Provide calcium supplementation to achieve a ratio for calcium to phosphorus of 2:1.
Scabby mouth	Infection occurs by a virus entering abrasions in the skin of the lips and hocks.	Vaccination of lambs following an outbreak on the property (as the vaccine is expensive). Outbreaks are rare, however the virus can survive in the soil and on infrastructure for many years.
Footrot	Predominantly seen in lambs born in high rainfall environments.	Source lambs from non-infected properties.
Cheesy gland	Bacteria causing abscesses in the internal organs and lymph nodes.	Vaccination at lamb marking.
Internal parasites	Worm larvae contaminated pastures.	Develop drench programs on an individual basis to minimise drench resistance and optimise effective kill.
Pink eye	Irritation secondary to dusty conditions or grass seed infestation; vitamin A deficiency.	Minimise dust in the yards through pad structure and stocking density.
Pleurisy and pneumonia	Cause multifactorial.	Do not drench lambs in marking cradle, ensure handling device is correctly adjusted. Reduce dust and fines in feed.
Coccidiosis	History of feedlot infection. Caused by protozoal parasites.	Inclusion of lasalocid sodium in ration of lambs considered at risk.

The acidosis risk of grains is dependent on their starch content. The order of risk from high to low is wheat, triticale, barley, beans/peas, oats and lupins. Roughage-based pellets are less likely to cause acidosis than grain-based pellets.

Early signs of acidosis are stiff-leggedness with lameness. Scouring is a late sign after rumen pH has fallen considerably. Other symptoms may include loss of appetite, evidence of pain and death.

### Adaptation

Lambs that take a long time or fail to adapt to the finishing system impact on profitability through poor performance and/or mortality. Management of lambs that have failed to adapt (shy feeders) after two weeks should be reviewed to avoid financial loss; for example, remove lambs from the finishing system and sell or commence on an alternative feeding regime.

The duration of the adaptation process and associated sub-optimal performance can be reduced by minimising stress on lambs, minimising negative experiences and where possible familiarising lambs with the environment, feed and equipment prior to finishing.

Feed should be highly palatable to encourage intake. Lambs experiencing negative effects from feed, such as toxins or acidosis, will be set back considerably and some do not recover.

The adaptation process will be enhanced if lambs are introduced to unfamiliar feedstuff prior to entering the finishing system (preferably pre-weaning). Familiarisation with feeding equipment, machinery and surroundings where possible will also be beneficial.

Reduce competition for feed to lessen the effect of social hierarchy or dominance within the mob. Feeders

should be positioned away from heavy traffic areas such as laneways to avoid interfering with the enthusiasm of lambs to feed and therefore reducing feed intake.

Lambs purchased off-farm may have been subjected to prolonged periods of stress. These lambs should be allowed to settle for three days in a quiet and relaxed environment to encourage water and dry matter intake before introduction to the finishing system.

### Breeding and selection

Sires with above average Australian Sheep Breeding Values (ASBVs) for growth will produce progeny with above average growth potential. Feeding and finishing of these lambs should be more profitable. Genetic information generated by Sheep Genetics Australia (SGA) through LAMBPLAN and MERINOSELECT is a tool that can be used by the sheep industry to improve the performance of lambs in intensive finishing systems.

It is the genetics that set the animal's performance potential, while the ability to achieve this potential is dependent on management and nutrition. Therefore, the advantages of using sires with higher growth and leanness potential may be reduced if nutrition is limiting and lamb growth restricted.

Breed and select lambs for intensive finishing systems from sires with post weaning weight ASBVs of +6kg or greater (as of July 2007).

Lambs with higher birth weights have been shown to have reduced total feed intake, reach market weight earlier and be leaner, and are therefore more efficient.



Image courtesy of Rural Solutions SA

Select lambs from sires with post weaning weight ASBVs of +6kg or greater.

However, lamb loss is significant with extreme birth weights; both high and low weights can contribute to lower lamb survival. Try to keep birth weight ASBVs between 0 and +0.5kg.

Where possible establish supply relationships which encourage two-way information flow. This will assist lamb finishers to source lambs with a known history of genetics, growth path, health, grass seed status and age for rapid growth and efficient conversion of feed to liveweight gain. Such a relationship also provides greater opportunity to provide feedback to the breeder on lamb performance, encouraging the breeder to improve the lambs being bred for the intensive lamb finishing sector.

### Performance monitoring

Lambs should be weighed and fat scored regularly. Monitoring lamb performance enables more effective management and improvement. Problems and poor performing animals can be identified early and management adjusted accordingly. Bodyweights and fat scores are also critical in determining time of sale.

Individual animal performance and management can have a big impact on profitability. Consideration should be given to the opportunity cost of not individually identifying and weighting lambs. When lambs are considered as groups rather than individuals, many poor performing lambs are concealed by the averages.



Image courtesy of Productive Nutrition Pty Ltd

Monitoring lamb performance through regular weighing and fat scoring enables more effective management.



Image courtesy of Rural Solutions SA

*Seed contamination reduces carcass quality and financial returns.*

There is a perception that weighing causes lambs to become stressed and negatively impacts on performance, however monitoring is a key management tool as outlined above. As lambs become familiar with weighing equipment, stress is minimised. Good handling equipment, stockmanship and dog control can also reduce stress.

## Marketing

The price margin achieved for lambs has a significant impact on profitability. Knowing cost of production is important to determine the minimum sale price required for lambs for the system to break even.

Reduce the price risk by securing forward contracts for the minimum number of lambs to cover cost of production. When entering into forward contracts the ability to get a specified number of lambs up to market specifications within a specific timeframe is critical. Monitor lambs to ensure they are on target to meet contract/ market requirements and notify processors as early as possible if contract requirements may not be fulfilled.

Producers should be aware of and manage factors influencing dressing percentage as this affects the final payment received for lambs. These factors include fat score, fasting period, wool and skin weight, sex, breed, weaned or unweaned, extent of carcass trim and feeding regime.

Maximise potential returns by focusing on carcass and skin quality. Ensure lambs are presented correctly for sale and meet market requirements, minimise stress during handling (bruising), and minimise grass seed and faecal contamination.



Image courtesy of Rural Solutions SA

*Reduce price risk by securing forward contracts for the minimum number of lambs to cover cost of production.*

## Further reading

### ***Best practice for production feeding of lambs: a review of the literature***

Meat & Livestock Australia, March 2007

San Jolly, Productive Nutrition P/L

[www.mla.com.au](http://www.mla.com.au)

### **SGA (Sheep Genetics Australia)**

Further information on genetics is available on the SGA website, [www.sheepgenetics.org.au](http://www.sheepgenetics.org.au), and the Meat & Livestock Australia website, [www.mla.com.au](http://www.mla.com.au)

### ***Live assessment yard book – sheep and lamb***

Meat & Livestock Australia, June 2003

[www.mla.com.au](http://www.mla.com.au)









Level 1, 165 Walker Street  
North Sydney NSW 2060  
Ph: +61 2 9463 9333  
Fax: +61 2 9463 9393  
[www.mla.com.au](http://www.mla.com.au)